

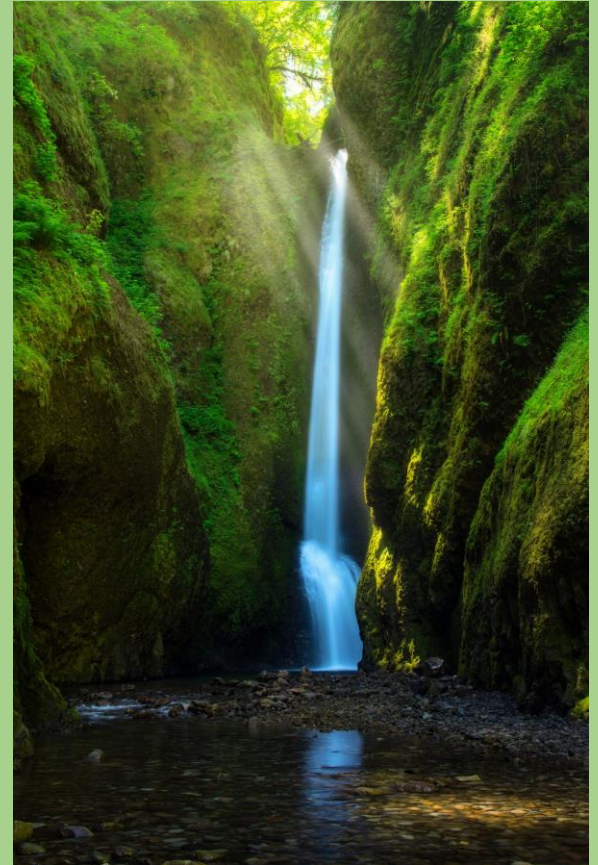


Evan Gross

Evanseangross@gmail.com

847-777-9247

THE WANDERER



THE WANDERER

Textiles and Colors

4C642E



2D180E



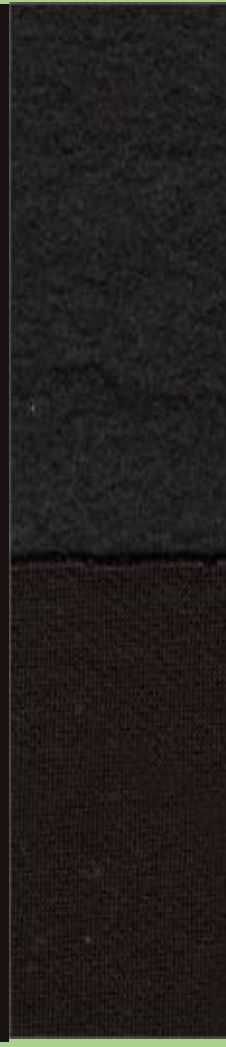
30477B



A59A8B

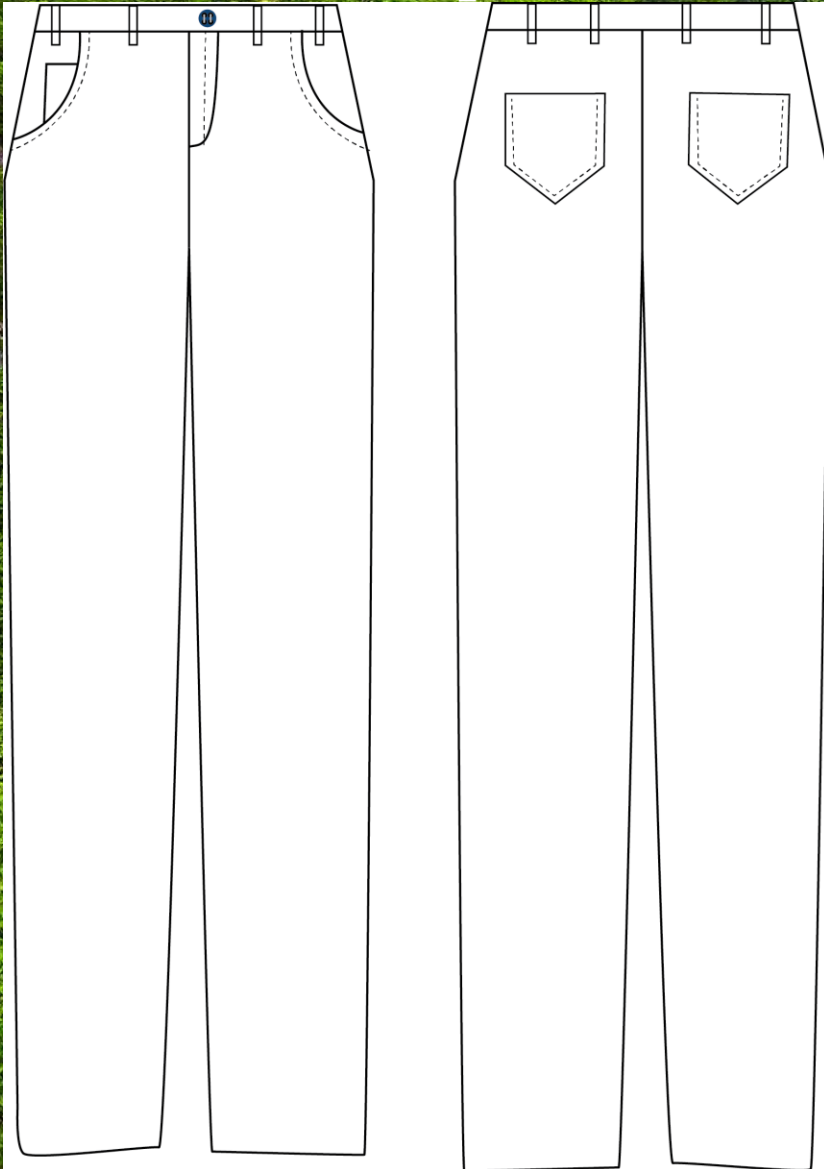


1B1312



THE WANDERER

5-Pocket Waterproof Pants



**Brown
Waterproof
Polyester**

Kangaroo Pocket Pullover Hoodie

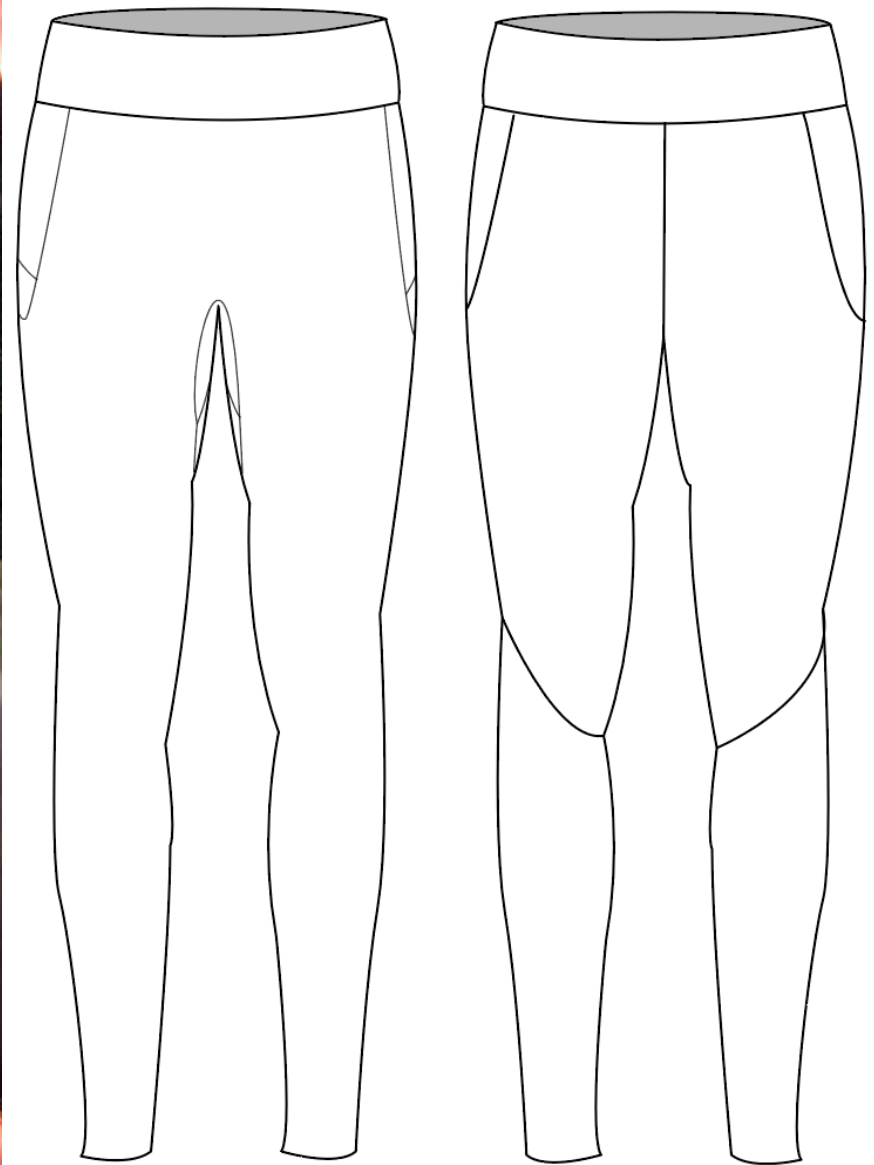


**Dark Grey
Sweatshirt
Fabric**

**Dark Green
Sherpa/Fleece**

THE WANDERER (WOMENS)

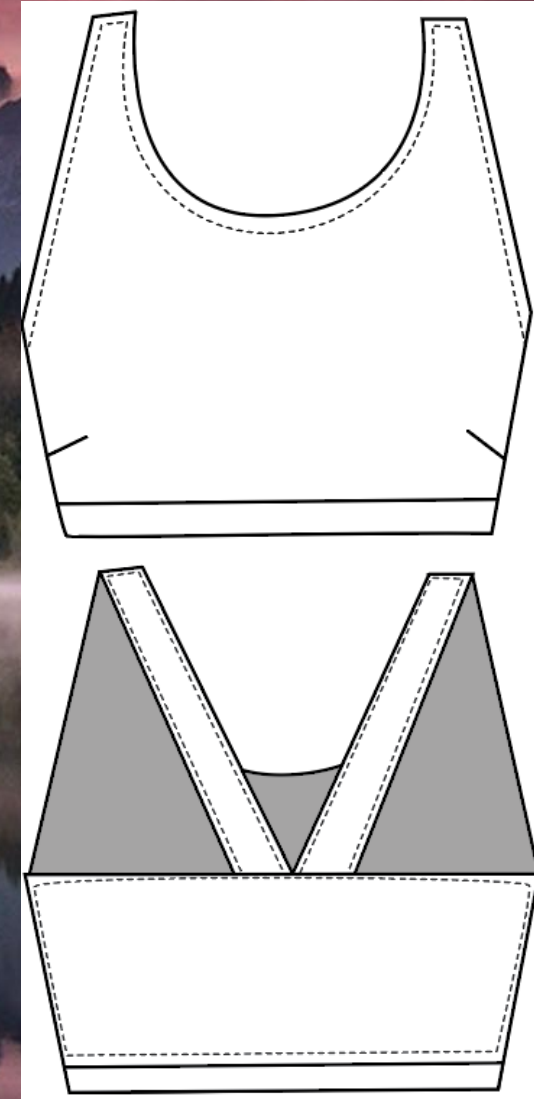
Athletic Legging



Champagne Polyester



Cropped Womens
Tank Top



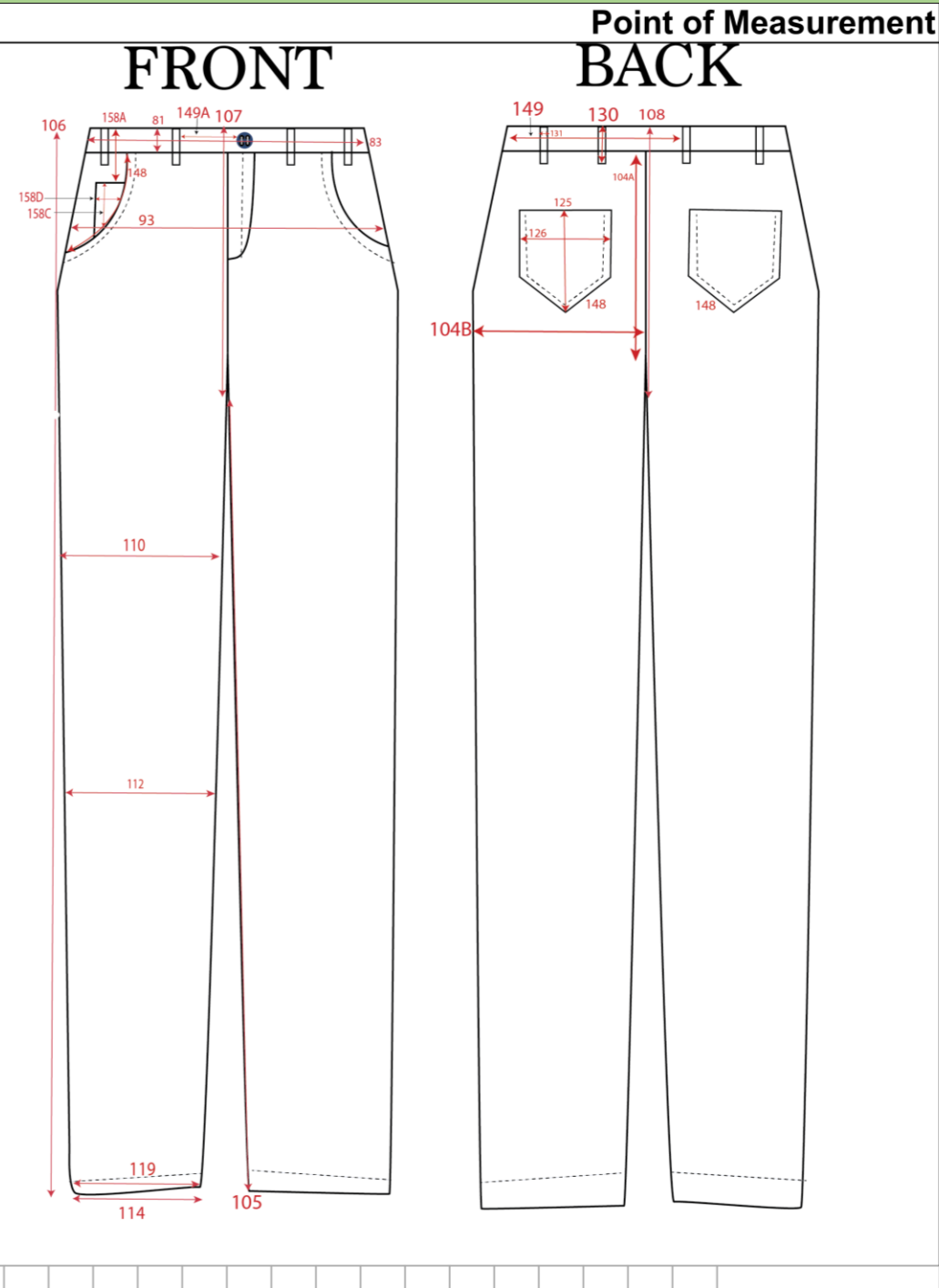
Light Blue
Denim



A person is seen from behind, walking through a lush, moss-covered forest. They are wearing a dark green quilted jacket and dark pants. The ground is covered in moss and small green plants. To the left is a large, layered rock formation. The overall atmosphere is serene and natural.

MERCHANDISING WORK

Point of Measure 5-Pocket Jean

[illegible]

HANGTAGS AND LABELS

JEANS

EVAN GROSS

Style Specs - Hangags/Labels

Style #:	95767	Label Code	Labels/Hantags	Labels/Hantags Placement
Style Name:	5 POCKET JEAN	1	Care Label	On the inside of the waistband at CB.
Description:	A 5 pocket jean made of dark blue denim	2	Size Label	Sits right in-front of the care label.
Category:	MEN	3	Brand Label (inside)	Brand label will be a rectangle stitched on top of both the size and care label.
Size Range:	30-36	4	Hangtag	Wrapped around the first belt loop on the right.
Season:	Autumn/Winter 2022	5	XXX	XXX
Year:	2023	Shrinkage Std		15% Warp x 6% Weft
Vendor:	TBD	Carton Quantity		XXXX
Country of Origin:	USA	Carton Size		XXXX
		Packing Method		Folded four ways, sealed in a plastic bag.
		Instructions on Label		Made In USA, 100% Cotton, RN 95767, CA 34786

NXT GEN

⇒NXT GEN⇐

100% Organic Cotton

Made In USA

RN 95767 CA 34786



THE FINEST MADE

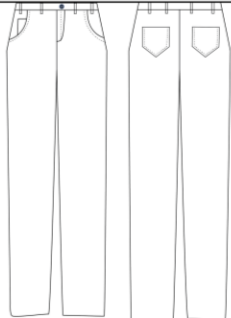
Sustainable

⇒NXT GEN⇐

Leisure Wear

For
Work & Home

5-Pocket Jean Graded Specs

JEANS			Graded Specs							
Style #:	95767	Spec Date	11-Apr-19							
Style Name:	5 POCKET JEAN									
Description:	A 5 pocket jean made of dark blue denim									
Category:	MEN									
Size Range:	30-36									
Season:	Autumn/Winter 2022									
Year:	2023									
Vendor:	TBD									
Country of Origin:	USA									
Code	Point of Measure	TOL. +/-	30	31	32	33	34	35	36	
81	Waistband Depth	0	1 3/4	1 3/4	1 3/4	1 3/4	1 3/4	1 3/4	1 3/4	
83	Waistband Width	1/2	30 1/4	31 3/4	32 3/4	33 3/4	34 3/4	35 3/4	37 1/4	
93	Hip/Seat Width (3 1/4" fm waistband)	1/2	33 1/2	35	36	37	38	39	40 1/2	
105	Inseam (fm crotch point)	1/4	30	30	30	30	30	30	30	
106	Outseam (below waistband)	1/4	-3/8	38 1/4	38 1/2	38 3/4	39	39 1/4	39 5/8	
107	Front Rise (waistband to crotch)	1/2	11 1/8	11 5/8	12	12 3/8	12 3/4	13 1/8	13 5/8	
108	Back Rise (waistband to crotch)	1/4	12 7/8	13 3/8	13 3/4	14 1/8	14 1/2	14 7/8	15 3/8	
110	Thigh Width (1" fm crotch)	1/4	20 3/4	22 1/4	23	23 3/4	24 1/2	25 1/4	26 3/4	
112	Knee Width (12" fm crotch)	1/4	15 1/4	16 1/4	16 3/4	17 1/4	17 3/4	18 1/4	19 1/4	
114	Leg Opening Width	1/4	5 5/8	6	6 1/4	6 1/2	6 3/4	7	7 3/8	
119	Bottom Hem Width	1/4	5 7/8	6 1/4	6 1/2	6 3/4	7	7 1/4	7 5/8	
148	Front Inset Pocket Opening	1/4	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	5 1/2	
	C. Waistband to Pocket at Outseam	1/4	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	4 1/2	
	D. CF to Pocket at Outseam	1/4	10	10	10	10	10	10	10	
157	Front Inset Pocket Bag	0	10 3/4	10 3/4	10 3/4	10 3/4	10 3/4	10 3/4	10 3/4	
	A. Length (waistband to edge)	0	12	12	12	12	12	12	12	
	B. Width (@ widest point)	0	8	8	8	8	8	8	8	
158	Coin Pocket	0	0	0		0	0	0	0	
	A. Waistband to Pocket (@ center)	0	2 3/4	2 3/4	2 3/4	2 3/4	2 3/4	2 3/4	2 3/4	
	B. Outseam to Pocket (@ top)		2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	2 1/2	
	C. Depth (@ center)		3 5/8	3 5/8	3 5/8	3 5/8	3 5/8	3 5/8	3 5/8	
	D. Width (@ top)		0	0		0	0	0	0	
125	Back Patch Pocket Height (@ center)		7	7	7	7	7	7	7	
126	Back Patch Pocket Width (@ top)		6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	
130	Belt Loop Length		2 7/10	2 7/10	2 7/10	2 7/10	2 7/10	2 7/10	2 7/10	
131	Belt Loop Width		1/2	1/2	1/2	1/2	1/2	1/2	1/2	
			0	0		0	0	0	0	

SIX MONTH MERCHANDISING PLAN

SIX-MONTH MERCHANDISING PLAN								
Department Name:				% initial markup		Last Year	Plan	Actual
Department Number:				% markdowns			46.54%	
Merchandise Manager:				% alteration expense			12.60%	
Buyer:				% cash discount			2.60%	
Period:				% gross margin			39.80%	
				% operating expense			35.80%	
				% net profit			4.00%	
				season turnover			2.90	
				average stock			\$195,172	
				Average Monthly sales			\$94,333	
				Basic Stock			\$100,839	
	SPRING	February	March	April	May	June	July	SEASON TOTALS
SALES	LY Sales							
	PL Sales	\$79,240	\$84,900	\$73,580	\$124,520	\$135,840	\$67,920	\$566,000
	% of LY Sales							
	% of PL Sales	14.00%	15.00%	13.00%	22.00%	24.00%	12.00%	
EOM STOCK	LY EOM Stock							
	PL EOM Stock	\$185,739	\$174,419	\$225,359	\$236,679	\$168,759	\$195,172	
	Revised							
	Actual							
MARKDOWNS	LY Markdowns							
	PL Markdowns	\$11,411	\$8,558	\$8,558	\$13,550	\$14,263	\$14,976	\$71,316
	% of LY Markdowns							
	% of PL Markdowns	16.00%	12.00%	12.00%	19.00%	20.00%	21.00%	12.60%
BOM STOCK	LY BOM Stock							
	PL BOM Stock	\$180,079	\$185,739	\$174,419	\$225,359	\$236,679	\$168,759	
	S-S ratio			2.37	1.81			
PLANNED PURCHASES AT RETAIL	LY Purchases @ Retail							
	PL Purchases @ Retail	\$96,311	\$82,138	\$133,078	\$149,390	\$82,183	\$109,310	
	Actual							
PLANNED PURCHASES AT COST	LY Purchases @ Cost							
	PL Purchases @ Cost	\$51,491	\$43,914	\$71,148	\$79,869	\$43,938	\$58,441	
	Actual							